

JUS280-2-B / Alternative Dispute Resolution

Required reading

- *Bargaining for Advantage: Negotiation Strategies for Reasonable People*, 2nd ed., G. Richard Shell, Penguin Press (2006)
Available at Akademika

Available in the Literature Kiosk:

- *Dispute Resolution Mediation and its Changing Environment*, Larry Bakken in *Rettsavklaring og rettsutvikling: Festskrift til Tore Schei*, Matningsdal, Magnus; Skoghøy, Jens Edvin A; Øie, Toril M. (ed.), Universitetsforlaget (2016), pp. 117-136.
- *International Negotiation: Analysis, Approaches, Issues*, 2nd ed., Victor A. Kremenjuk (ed), Jossey-Bass (2013), pp. 22-64, 145-158, 229-242, 433-454.
- *Negotiation*, 4th ed., Roy J. Lewicki, Bruce Barry, David M. Saunders, John W. Minton, McGraw-Hill/Irwin (2002), pp. 74-146.
- *Negotiation: Readings, Exercises, and Cases*, 4th ed., Roy J. Lewicki, Bruce Barry, David M. Saunders, John W. Minton, McGraw-Hill/Irwin (2003), pp. 42-82.
- *Alternative Dispute Resolution*, Stephen J. Ware, West Group (2001), pp. 133-176.
- *Legal Negotiation in a Nutshell* (Nutshell Series), Larry L. Teply, West Group (1991), pp. 51-95.
- *The Mediation Process: Practical Strategies for Resolving Conflict*, 3rd ed, Christopher W. Moore, Jossey-Bass (2003), pp. 61-81, 105-115, 211-231, 235-248, 252-265, 269-282.
- *The Handbook of Conflict Resolution: Theory and Practice*, 2nd ed, Morton Deutsch, Peter T. Coleman, Eric C. Marcus (ed), Jossey-Bass (2011), pp. 92-114, 436-480, 727-753.
- *Mediation in a Nutshell*, Kimberlee K. Kovach, West Academic Publishing (2014), pp. 35-51, 62-64, 161-171, 181-199.

- *International Dispute Resolution: Cases and Materials*, 2nd ed., Mary Ellen O'Connell, Carolina Academic Press, pp. 3-22, 25-47, 49-67, 69-93, 97-131, 201-241.

Available online:

- Technology Mediated Dispute Resolution (TMDR): A New Paradigm for ADR, by David Larson (Ohio State Journal on Dispute Resolution, vol.21.No.3 p629, 2006, pp. 629-686.
http://papers.ssrn.com/sol3/papers.cfm?abstract_id=944932
- Artificial Intelligence: Robots, Avatars and the Demise of the Human Mediator, by David Larson (Ohio State Journal on Dispute Resolution, vol.25, No 1, (2010), pp. 105-164.
http://papers.ssrn.com/sol3/papers.cfm?abstract_id=1461712
- Online Dispute Resolution (ODR): For low value civil claims, Online Dispute Resolution Advisory Group, February 2015.
<https://www.judiciary.gov.uk/wp-content/uploads/2015/02/Online-Dispute-Resolution-Final-Web-Version1.pdf>

Total number of pages: 1172

Cases:

Coskey v. Barnett 2012 WL 688230
 Castello v. University of Washington Medical Center 170 Wash App. 1047 @012
 Edelstein v. Bank of New York Mellon 286 P.3rd 249
 Milburn v. Emanuele 96 S, 3rd 638, 2012
 Luneau v. State Farm Fire and Cas. Co. 2012 WL 1014823
 Milner v. Milner 361SW 3rd 615, 2012
 Gordon v. Countryside Nursing and Rehabilitation CenterLLC, 2012 WL 2095607
 Oliver v. Bank of America, 2012 WL 425728

Highly recommended reading

- *Lawyers Guide to Negotiation*, 2nd ed, by X.M. Frascogna and H. Lee Hetherington, American Bar Association (2009) (239 pages)
- *A History of Alternative Dispute Resolution: The Story of Political, Social and Cultural Movement*, by Jerome T. Barrett, Jossey-Bass (2004), pp. 1-39.
- *Crisis Negotiations: Managing Critical incidents and Hostage Situations in Law Enforcement and Corrections*, 3rd ed, Michael J. McMains, Wayman C. Mullins, Routledge (2006), pp. 51-100.